

| Statewide Short-Term Rental Performance by County<br>Second Quarter 2024 (April, May, June) |           |                            |          |                            |   |                            |                                   |                         |                                      |                         |
|---|-----------|----------------------------|----------|----------------------------|---|----------------------------|-----------------------------------|-------------------------|--------------------------------------|-------------------------|
| County  | Occupancy |                            | ADR (\$) |                            | RevPAR (\$)<br>(per listing-entire place) |                            | Demand<br>(listing nights booked) |                         | Supply<br>(listing nights available) |                         |
|   | 2024      | % Ch Q2<br>2024 vs<br>2023 | 2024     | % Ch Q2<br>2024 vs<br>2023 | 2024                                      | % Ch Q2<br>2024 vs<br>2023 | 2024                              | % Ch Q2<br>2024 vs 2023 | 2024                                 | % Ch Q2<br>2024 vs 2023 |
| Apache  | 48.1%     | -3.2%                      | 217.56   | -5.7%                      | 104.70                                    | -8.7%                      | 9,738                             | 3.3%                    | 20,235                               | 6.0%                    |
| Cochise   | 46.9%     | -3.9%                      | 152.00   | 5.9%                       | 71.29                                     | 1.6%                       | 19,541                            | -1.3%                   | 41,662                               | 3.0%                    |
| Coconino  | 61.5%     | 0.7%                       | 291.33   | 6.6%                       | 179.24                                    | 7.3%                       | 206,685                           | 7.6%                    | 335,929                              | 6.7%                    |
| Gila  | 46.6%     | 3.0%                       | 233.19   | 1.3%                       | 108.59                                    | 4.1%                       | 24,928                            | 8.8%                    | 53,528                               | 5.0%                    |
| Graham  | 68.6%     | 1.6%                       | 135.27   | 8.5%                       | 92.74                                     | 10.2%                      | 1,906                             | 70.9%                   | 2,780                                | 69.2%                   |
| Greenlee  | 31.7%     | 11.6%                      | 108.14   | -45.6%                     | 34.25                                     | -34.5%                     | 127                               | -9.9%                   | 401                                  | -6.3%                   |
| La Paz  | 47.2%     | -3.7%                      | 349.82   | -0.4%                      | 165.09                                    | -6.5%                      | 6,003                             | -7.6%                   | 12,720                               | -5.4%                   |
| Maricopa  | 54.2%     | 8.4%                       | 301.82   | 5.4%                       | 163.60                                    | 14.2%                      | 817,314                           | 5.9%                    | 1,507,850                            | -2.2%                   |
| Mohave  | 46.4%     | -0.6%                      | 281.19   | -1.2%                      | 130.54                                    | -1.9%                      | 87,897                            | 2.3%                    | 189,340                              | 2.9%                    |
| Navajo  | 45.4%     | 2.4%                       | 225.44   | 1.5%                       | 102.45                                    | 4.0%                       | 49,307                            | 3.8%                    | 108,504                              | -0.2%                   |
| Pima  | 48.4%     | 1.1%                       | 178.84   | 3.2%                       | 86.52                                     | 4.2%                       | 155,219                           | 5.1%                    | 320,838                              | 4.8%                    |
| Pinal   | 48.3%     | -0.9%                      | 188.51   | -4.3%                      | 91.05                                     | -5.3%                      | 28,793                            | 13.7%                   | 59,615                               | 15.5%                   |
| Santa Cruz  | 45.0%     | -3.4%                      | 183.17   | 0.2%                       | 82.40                                     | -3.0%                      | 7,738                             | 6.0%                    | 17,202                               | 11.2%                   |
| Yavapai   | 63.0%     | 4.9%                       | 292.04   | 6.5%                       | 183.94                                    | 11.7%                      | 192,437                           | 13.4%                   | 305,524                              | 8.2%                    |
| Yuma  | 48.1%     | 0.1%                       | 150.04   | -4.6%                      | 72.20                                     | -5.0%                      | 14,672                            | 13.6%                   | 30,491                               | 14.6%                   |



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