

| Statewide Lodging Performance by County<br>Second Quarter 2022 (April, May, June) |              |                            |               |                            |               |                            |                  |                            |                  |                            |
|---|--------------|----------------------------|---------------|----------------------------|---------------|----------------------------|------------------|----------------------------|------------------|----------------------------|
| County  | Occupancy    |                            | ADR (\$)      |                            | RevPAR (\$)   |                            | Demand           |                            | Supply           |                            |
|   | 2022         | % Ch Q2<br>2022 vs<br>2021 | 2022          | % Ch Q2<br>2022 vs<br>2021 | 2022          | % Ch Q2<br>2022 vs<br>2021 | 2022             | % Ch Q2<br>2022 vs<br>2021 | 2022             | % Ch Q2<br>2022 vs<br>2021 |
| Apache  | <b>62.6%</b> | 9.4%                       | <b>106.84</b> | 10.2%                      | <b>66.91</b>  | 20.7%                      | <b>58,469</b>    | 9.2%                       | <b>93,366</b>    | 0.0%                       |
| Cochise   | <b>59.8%</b> | -6.6%                      | <b>96.39</b>  | 13.0%                      | <b>57.60</b>  | 5.6%                       | <b>146,212</b>   | -11.7%                     | <b>244,661</b>   | -5.4%                      |
| Coconino  | <b>76.7%</b> | 6.6%                       | <b>162.69</b> | 6.9%                       | <b>124.73</b> | 14.3%                      | <b>908,830</b>   | 5.4%                       | <b>1,185,476</b> | -0.7%                      |
| Gila  | <b>65.5%</b> | -11.5%                     | <b>128.13</b> | 15.0%                      | <b>83.98</b>  | 2.0%                       | <b>73,348</b>    | -14.3%                     | <b>111,910</b>   | -3.0%                      |
| Graham  | <b>61.5%</b> | 2.5%                       | <b>105.17</b> | 17.3%                      | <b>64.70</b>  | 20.3%                      | <b>32,805</b>    | 1.4%                       | <b>53,326</b>    | 0.0%                       |
| Greenlee  | <b>N/A</b>   |                            | <b>N/A</b>    |                            | <b>N/A</b>    |                            | <b>N/A</b>       |                            | <b>N/A</b>       |                            |
| La Paz  | <b>68.3%</b> | -6.8%                      | <b>101.55</b> | 7.3%                       | <b>69.34</b>  | 0.0%                       | <b>44,989</b>    | -6.8%                      | <b>65,884</b>    | 0.0%                       |
| Maricopa  | <b>69.3%</b> | 8.8%                       | <b>160.09</b> | 24.9%                      | <b>110.92</b> | 36.5%                      | <b>4,232,791</b> | 9.2%                       | <b>6,109,284</b> | 0.3%                       |
| Mohave  | <b>70.7%</b> | -6.2%                      | <b>107.75</b> | 11.1%                      | <b>76.22</b>  | 4.3%                       | <b>270,949</b>   | -4.0%                      | <b>383,064</b>   | 2.4%                       |
| Navajo  | <b>65.2%</b> | -5.1%                      | <b>98.82</b>  | 13.6%                      | <b>64.39</b>  | 7.9%                       | <b>199,011</b>   | -3.1%                      | <b>305,396</b>   | 2.2%                       |
| Pima  | <b>62.2%</b> | 3.2%                       | <b>135.19</b> | 15.6%                      | <b>84.07</b>  | 19.4%                      | <b>911,085</b>   | 4.3%                       | <b>1,465,096</b> | 0.9%                       |
| Pinal   | <b>74.6%</b> | 1.5%                       | <b>107.41</b> | 29.2%                      | <b>80.08</b>  | 31.3%                      | <b>163,770</b>   | 8.6%                       | <b>219,674</b>   | 7.0%                       |
| Santa Cruz  | <b>57.0%</b> | -11.2%                     | <b>97.05</b>  | 14.0%                      | <b>55.30</b>  | 1.3%                       | <b>47,965</b>    | -11.2%                     | <b>84,175</b>    | 0.0%                       |
| Yavapai   | <b>71.5%</b> | -5.4%                      | <b>238.27</b> | 10.1%                      | <b>170.38</b> | 4.7%                       | <b>328,523</b>   | -5.7%                      | <b>459,410</b>   | -0.4%                      |
| Yuma  | <b>69.9%</b> | 1.5%                       | <b>121.14</b> | 18.6%                      | <b>84.68</b>  | 20.3%                      | <b>229,381</b>   | 2.5%                       | <b>328,146</b>   | 1.0%                       |

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N/A = Not Available