

### State of Arizona: Gross Sales by Sector

Sector	December 2011	December 2010	% Change	2011 YTD Sales	2010 YTD Sales	% Change
Lodging	\$142,373,228	\$140,118,419	1.6%	\$2,101,264,675	\$1,994,514,457	5.4%
Restaurant/Bar	\$871,991,463	\$821,454,834	6.2%	\$9,700,523,138	\$9,186,353,563	5.6%
Retail**	\$5,170,554,436	\$4,993,534,726	3.5%	\$47,634,626,845	\$43,247,051,356	10.1%
Amusement	\$88,502,907	\$83,269,142	6.3%	\$1,033,905,133	\$1,012,772,874	2.1%
<b>Total</b>	<b>\$6,273,422,034</b>	<b>\$6,038,377,121</b>	<b>3.9%</b>	<b>\$60,470,319,791</b>	<b>\$55,440,692,250</b>	<b>9.1%</b>

Source: Arizona Department of Revenue

### \*Estimated State Tourism Taxes: Tourism Related Sectors

Sector	December 2011	December 2010	% Change	2011 YTD Taxes	2010 YTD Taxes	% Change
Lodging	\$7,439,001	\$7,321,187	1.6%	\$109,791,079	\$104,213,380	5.4%
Restaurant/Bar	\$11,534,005	\$10,865,547	6.2%	\$128,310,760	\$121,509,736	5.6%
Retail**	\$31,590,019	\$30,508,500	3.5%	\$291,028,516	\$264,222,184	10.1%
Amusement	\$318,681	\$299,836	6.3%	\$3,722,886	\$3,646,792	2.1%
<b>Total</b>	<b>\$50,881,706</b>	<b>\$48,995,070</b>	<b>3.9%</b>	<b>\$532,853,241</b>	<b>\$493,592,092</b>	<b>8.0%</b>

Source: Gross Sales reported by Arizona Dept. of Revenue. Estimated state tax collections by AHRRC/NAU.

\*\*Retail Sales in March 2010 were adjusted down and do not reflect current economic activity. Conversely, Retail Sales for March 2011 do reflect current economic conditions. This circumstance will carry through YTD figures as such.

\*Note: The above tax estimates DO NOT include the 1% temporary tax increase which took effect June 1, 2010.

Tax rates reflected above are Lodging (5.5%) and Restaurant/Bar, Retail, Amusement (5.6%)

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